



Date : 20th Feb 2026

To  
Dr. Vijay Patil  
Hon. General Secretary  
Navi Mumbai Sports Association  
Sector 1 A Vashi  
Navi Mumbai

**Subject: Navi Mumbai Sports Association Partnership Proposal – NewEra Hospital, Vashi**

Dear Sir/Madam,

Greetings from **NewEra Hospital**.

I am writing to introduce **NewEra Hospital**, a leading 140-bed super multi-specialty healthcare institution **NABH Accredited** located in the heart of **Vashi, Navi Mumbai**. **NewEra is a chain of Hospitals having its Branches at Ladak Ganj, Vardha Road branches Vardhaman Nagar, in Nagpur**. With advanced ICUs—including a dedicated Neuro ICU—state-of-the-art diagnostics, and a highly experienced team of specialists, we are committed to delivering world-class, patient-focused medical care.

We would be pleased to explore a **Corporate Healthcare Partnership** with your Housing Society / Institution to support the health and well-being of your employees through seamless access to quality care, priority services, and structured preventive health programs.

**Why Partner with NewEra Hospital?**

**1. Comprehensive Specialties Under One Roof**

Cardiology, CVTS, Neurosurgery, Orthopedics, Gastroenterology, Pulmonology, Oncology, Nephrology, Urology, General & Laparoscopic Surgery, Internal Medicine, Women & Child Care, Emergency Medicine, and more.

**24 HOURS EMERGENCY NUMBER ☎ 9172970111**

📍 Plot No. 48 & 49, Sector 7, Vashi, Navi Mumbai-400703

☎ Ph.: 022- 27810080,8956502261 🌐 www.newerahospitals.com 📧 info@newerahospitalvashi.com



## Terms & Conditions

NewEra Hospitals Mumbai Pvt Ltd

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Navi Mumbai Sports Association

Exclusive Health Privileges for the Navi **Mumbai Sports Association members** beneficiaries and their dependents family members

- ✓ 20 % Discount on OPD - Consultation, Lab Investigations and Diagnostics.
- ✓ 10 % Discount on total IP bill (excluding medicines, consumables, stents, implants.)
- ✓ 15 % Discount on Investigations (In House Investigations)
- ✓ This discount cannot be combined with any other offer of NewEra Hospital Vashi.
- ✓ This offer is valid only at NewEra Hospital Vashi.

### Services

- ✓ Free Ambulance Services Navi Mumbai Jurisdiction

### Eligibility:

- ✓ For Cash / Credit Card / Debit Card Paying Patients Only
- ✓ Not for Medical Insurance or corporate Policy Coverage.
- ✓ In case of Insurance patients 20 % discount on no approved or non-medical expenses

### Validity:

- ✓ Only at NewEra Hospitals Mumbai Pvt Ltd, Vashi
- ✓ reference letter or card or letterhead of the at the billing counter.
- ✓ With effect from 20<sup>th</sup> Feb 2026
- ✓ For 3 years from date of signing the MOU.
- ✓ This agreement will be revied & renewed every year till 3 years
- ✓ The discount is applicable on the prevailing tariff of the hospital.

## **2. Advanced Diagnostic Facilities**

CT, MRI, DSA, 2D Echo, TMT, EEG, EMG/EP, Ultrasound, Mammography, X-ray, Holter, Spirometry, and a fully equipped NABL-certified laboratory (ISO NABL 2012:15189) with Abbott technology.

## **3. Strong Critical Care Backup**

Dedicated ICU and Neuro ICU supported by senior intensivists, round-the-clock monitoring, and advanced life-support systems.

## **4. 24x7 Services**

Emergency care, pharmacy, ambulance, and laboratory services available at **all times**.

## **Value-Added Facility for Your Organisation**

We are pleased to offer **Free Ambulance Services for medical emergencies** for your members

### **We can support your organisation with:**

- Corporate empanelment
- Annual health check-up packages
- On-site medical camps and wellness activities
- Health talks and preventive screening programs
- Cashless/tie-up processes
- Priority appointments and a single-point corporate relationship desk

We would be happy to schedule a meeting or presentation at your convenience to discuss a customised partnership that supports your organisation's wellness goals.

### **Contact Details**

NewEra Hospitals Mumbai Pvt. Ltd.

Plot No. 48 & 49, Sector 7, Sion-Panvel Highway, Vashi, Navi Mumbai – 400703

Phone: 9819996363

Email: [corporate@newerahospitalvashi.com](mailto:corporate@newerahospitalvashi.com)

Website: [www.newerahospitalvashi.com](http://www.newerahospitalvashi.com)

We look forward to the opportunity to collaborate and support the health and safety of your team.

**Additionally, Health Awareness Programmes:**

- ✓ Health Talks on matters related to the Heart, Brain, GI System, Emergency, Orthopaedics etc.
- ✓ Basic Health Screening Onsite for your Bhima Shankar Cooperative Housing Society Nerul
- ✓ Basic Life Support Training.
- ✓

**Privileges by Navi Mumbai Sports Association to NewEra Hospitals Mumbai Pvt Ltd**

- ✓ Visibility to NewEra Hospitals Mumbai Pvt Ltd through internal communication medium - sms, email, WhatsApp, mailer, newsletter etc.
- ✓ Visibility to NewEra Hospitals Mumbai Pvt Ltd as their 'exclusive Healthcare Partner' at all events, programmes, functions through stall, standee, branding, kiosk at *minimal cost*, sponsorship.

**For NewEra Hospitals Mumbai Pvt Ltd.**

**For Navi Mumbai Sports Association**

Dr. Mataprasad Gupta



Vice President & CEO  
NewEra Hospital, Vashi  
Plot No 48 & 49, Sector 7  
Vashi Navi Mumbai

Dr. Vijay Patil



Hon. General Secretary  
Navi Mumbai Sports Association  
Sector 1 A Vashi  
Vashi Navi Mumbai