

APOLLO HOSPITALS ENTERPRISE LIMITED

CIN: L85110TN1979PLC008035



Memorandum of Understanding between Apollo Hospitals, Navi Mumbai (AHNM) & Navi Mumbai Sports Association, Vashi

Exclusive Health Privileges for Navi Mumbai Sports Association, Vashi Members and their dependents (spouse, parents, 2 children)

- ✓ 25% Discount on OPD - Consultation, All Investigations and Diagnostics (Excluding outsource).
- ✓ 10% Discount on all OPD procedure.
- ✓ 25% Discount on Apollo Hospitals Standard Health Checks excluding Apollo Personalised Health Checks.
- ✓ 10% Discount on total IP bill (excluding medicines, consumables, stents, implants) Additional 5% discount for 55 years and above.
- ✓ In case of packages; e.g.: Angiography, Angioplasty, 5% Discount on package. Additional 5% discount for 55 years and above.

Eligibility:

- ✓ FOR CASH / CREDIT CARD / DEBIT CARD PAYING PATIENTS ONLY and NOT FOR MEDICAL INSURANCE POLICY COVERAGE.
- ✓ THE DISCOUNT IS APPLICABLE FOR OFFICE STAFF, HOUSEKEEPING STAFF & SECURITY GAURDS.
- ✓ THE DISCOUNT IS APPLICABLE ON CURRENT PREVAILING TARIFF OF THE HOSPITAL.

Validity:

- ✓ Only at Apollo Hospitals, Navi Mumbai & cannot be combined with any other offer of Apollo Hospitals, Navi Mumbai or any other Apollo Hospitals or Apollo Hospitals Group.
- ✓ On showing Apollo Hospitals card or Navi Mumbai Sports Association, Vashi ID or letterhead at the billing counter.
- ✓ For 3 year's from date of signing the MOU.

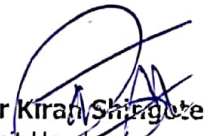
Additionally, Health Awareness Programmes:

- ✓ Health Talks on matters related to the Heart, Brain, GI System, Emergency, Orthopaedics etc.
- ✓ Basic Health Screening Onsite.
- ✓ Adult Basic Life Support Training.


Privileges by Navi Mumbai Sports Association, Vashi to Apollo Hospitals

- ✓ Visibility to Apollo Hospitals through internal communication medium - sms, email, whats app, mailer, newsletter etc.
- ✓ Visibility to Apollo Hospitals as their 'exclusive Healthcare Partner' at all events, programmes, functions through stall, standee, branding, kiosk at minimal cost, sponsorship.

For Apollo Hospitals, Navi Mumbai


Dr. Kiran Sh. Ingole
Unit Head
Apollo Hospitals,
Off Uran Road CBD Belapur
Mumbai -400 614


Mr. Sandeep M. K.
Sr. GM -Marketing & Sales
Apollo Hospitals,
Off Uran Road CBD Belapur
Navi Mumbai -400 614


Mr. Vasant Tajne
Executive Secretary
Navi Mumbai Merchant's

Date: 1st August 2023

Regd. Office: 19, Bishop Gardens, Raja Annamalaipuram, Chennai - 600 028.

Regional Office: Apollo Hospitals, Plot # 13, Parsik Hill Road, Off Uran Road, Sector - 23, CBD Belapur, Navi Mumbai - 400 614.

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